

Fully customized outdoor living spaces.

Spend time outdoors. Have fun entertaining. Extend your home into your backyard. Vacation in your own landscape! Complete your space with a full-service kitchen, grill and pizza oven. Create comfortable outdoor living and dining areas with furniture, a cozy fire pit or fireplace, and a relaxation garden. Light up your spaces with dramatic and colorful lights, accents on focal trees and shrubs, and fun lights along your walkways. Bring birds and butterflies to visit your garden with beautiful native plantings. Aim for functional and beautiful. The possibilities are endless...

Vacation in your backyard

Let's design + build your dream backyard. Start making memories today.

1 The value of early planning

Whatever your goals are, your style, your home and property type, prepare yourself for a stress-free experience and a rewarding relationship with our team. The impact you will see in your project is synonymous with our name; DESIGN really WORKS! Our practice tells us that good design and planning really do make the difference between an extraordinary outdoor living space and an average one. Let us be your advocate. We promise that we'll leave it all out there so you can make the most of your time spent outside.

2 Things to think about

A successful landscape design involves a logical process that is derived from true knowledge of yourself and your home's site conditions. The process is a process of elimination. Understanding the components of the process allows us to make clear, uncluttered decision towards developing a comprehensive landscape plan.

- What inspires you? What are your personal likes and dislikes?
- What is your design style?
- What are your favorite vacation activities? Can we bring those home?
- What do you really need from your space? How will it connect to your home?
- What are the pros and cons of your site? Are there local codes to consider?
- What materials are appropriate?
- Will you need lighting for safety or entertainment? A fence? A wall?
- What are your priorities, budget, and implementation schedule?

All this criteria acts as a steering mechanism toward better backyard-living landscape solutions. Please be sure to **fill out our Client Questionnaire (see our homepage)** to get your ideas flowing. Why not vacation in your backyard?!

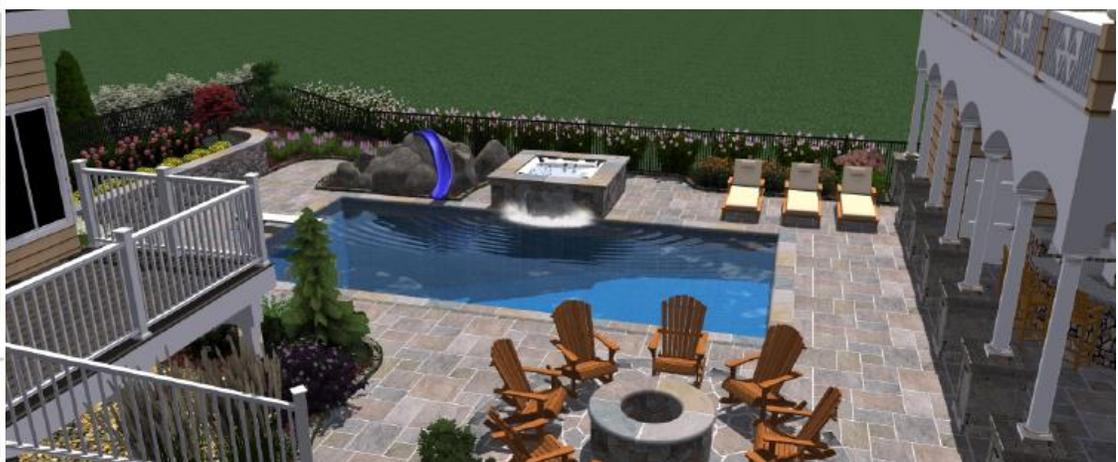
3 Design Service for your backyard getaway

Jim and Jennifer DiNovo, experienced contractor and registered landscape architect, take the time to make sure that you will end up with a design that works! The design plan will guarantee that all of the elements that we consider together are accurately represented, for you and for our construction team, as it will also be the true blue print for building a quality and efficient project.

Depending on the design package that best suits your needs, you will receive multiple landscape plan renditions, available in a variety of formats. See examples below:



Londonderry 2d colored plan



Londonderry 3d colored plan

4 What to expect

- 1) Jim and/or Jennifer DiNovo will come to your home and meet with you for an initial consultation. During our first meeting, you have our attention! It's important for us to get an understanding of your needs, style, and personality, which later translates into a design that is custom to you. It's also important for you to know that we're listening, so we often engage in a dialogue that evokes substantial ideas right on site. We will also discuss project examples and review rough cost figures, using our services worksheet and price guide (see our web home page).
- 2) We will discuss landscape design and design-build packages available to you based on your specific needs and your site. If you'd like us to get started on planning right away, we'll provide a detailed design proposal at the meeting.
- 3) We will perform a site assessment to understand grades, site opportunities and constraints, and to take measurements and photos.
- 4) We will present you with a concept. Any needed revisions will be discussed and the final plans and renderings will be created.
- 5) Now that we know the details involved with building the design, we will put together a detailed quote for the landscape construction work, including suggested hardscape and plant materials.
- 6) The completed design drawings and construction quote are presented to you and the balance of the design fee is collected.
- 7) For our clients that are working within a known budget, we are happy to provide project phasing suggestions, adjust materials on the proposal, etc.

5 Building your project – working with our in-house construction team

For the same super clients we have created designs for, we've also been delighted to offer in-house installation services. We have our own talented construction team that builds our projects using all of our own equipment. We believe that this really benefits our clients because it eliminates the need to engage multiple contractors with different specialties. We feel fortunate and excited that we have the professional skills to do it all, and to do it well.



*Londonderry project
After design AND in-house build by Design Works*

- ❖ We will provide you with a contract for the construction, which outlines the scope of work and estimated start date.
- ❖ We will provide you with the details necessary to prepare for the start date (i.e. working with electricians, plumbers, pool companies, etc.)
- ❖ We will work directly with the project pool company, architect, and other contractors to set elevations, help make the project run more smoothly, etc.
- ❖ We will schedule a kick-off meeting with you and our project foreman to discuss project details.
- ❖ We will provide courtesy check-in emails and/or phone calls during the project.
- ❖ We will update you with an estimated finish date and review a checklist. We want to make sure you are completely happy with the end product.
- ❖ We stand by our work. We offer a 5-year warranty on all of our hardscape work.

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Helpful information on selecting and working with a landscape company

We know that making a choice on your backyard investment can be tricky. Below is some helpful information to assist in your decision making.

- 1) What to look for in a quote:
 - Warrantee – What is the contractor’s warrantee?
Design Works provides a 5-year warrantee on all of our hardscape construction work and a 1-year plant warrantee.
 - Detail in the description
Make sure that the estimate includes a high level of detail (demolition, grading, drainage, hardscape, plants, etc.), the scope is clear, and that the contractor has listened and represented all of your conversed needs.
 - Changes that arise in construction
Since we design and build all of our own work, we are nearly always accurate on time spent and materials used. Change orders are rare for us. Make sure that the contractor does not have a record of overcharging on additional items to finish the work.
- 2) Questions to ask:
 - Ask for references!
 - Having happy clients is our #1 priority and it shows. Check out our client’s testimonials on our website: www.4designworks.com.
 - Our company organizes and works with a network of architects, engineers, building contractors and subcontractors, helping to ensure smooth logistics through the landscape process.
 - What is the anticipated timeline for completing the construction?
 - **Backyard Living, 4-6 weeks.** Generally speaking, Design Works will complete a full pool project (depending on how quickly the pool is installed) in about 4-6 weeks. A complete pool project typically involves a pool patio, retaining walls, outdoor kitchen, fire pit, etc.
 - **Medium project, 1-2 weeks.** A medium project may include a patio for dining table, fire pit, plantings and lighting.
 - **Small project, 1 week.** Small backyard patio
 - Who will design the project?
 - At Design Works, we have an in-house design team, 3 of which have degrees in landscape architecture. We have 1 licensed landscape architect on staff, and 2 field staff members with certificates in hardscape industry standards.
 - We are third-generation landscape professionals, meaning that we have been working in the industry since we were young kids. We have an inherent passion for creating outdoor spaces that are beautiful!
- 3) Other considerations: Services provided from multiple contractors can lead to items being installed with different styles and methods, producing different results. Grades may not make sense with certain elements. Drainage may not be pitched or day lighted properly causing ground water and saturation. Fencing may not line up with the patio appropriately. Plant material may be situated in an area not suitable for proper growth, or suffer from lack of sunlight or shade. Lighting wires may be sliced by irrigation equipment. Any of these common mistakes can cause a homeowner significant aggravation and incur extra unnecessary cost. At Design Works, we’ve got you covered every step of the way.

Give us a shout – 603.864.8646. Let’s discuss how you can have your backyard-living project designed, contracted, and constructed this year. We can’t wait to hear from you.